

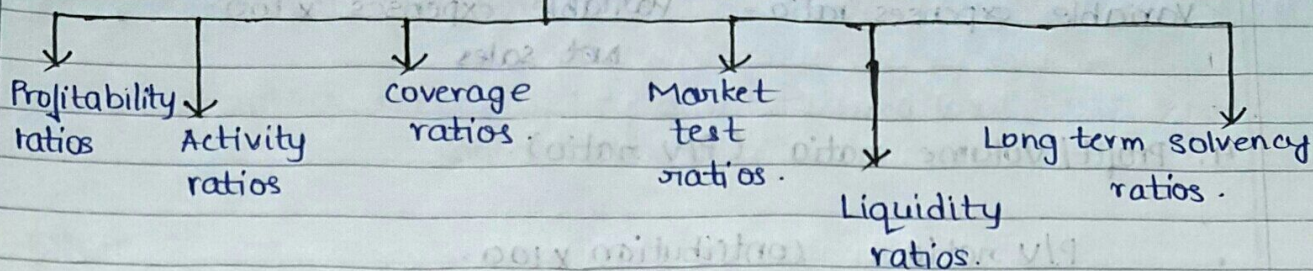
# Financial statement Analysis



GLOBAL CMA

## Ratio Analysis

### Ratios



### 1. Profitability ratios

#### 1. Cost of Goods sold ratio

$$= \frac{\text{Cost of goods sold}}{\text{Net sales}} \times 100$$

where  $\text{COGS} = \text{opening stock} + \text{purchases} + \text{Direct expenses} - \text{closing stock}$ .

$$\text{Net sales} = \text{Total sales} - \text{sales returns}$$

#### 2. Gross profit ratio

$$= \frac{\text{G.P}}{\text{Net sales}} \times 100$$

where  $\text{Gross profit} = \text{Net sales} - \text{cost of goods sold}$ .

\* ~~cost~~ relationship between COGS ratio and G.P ratio.

$$\Rightarrow 100 - \text{G.P ratio} = \text{COGS ratio}$$

$$\Rightarrow \text{COGS ratio} + \text{G.P ratio} = 100$$

$$\Rightarrow \text{G.P ratio} = 100 - \text{COGS ratio}$$

#### 3. Expenses ratio:-

(a) office and administrative expenses ratio = 
$$\frac{\text{office and administrative expenses} \times 100}{\text{Net sales}}$$

(b) selling and distribution expenses ratio = 
$$\frac{\text{S\&D exp} \times 100}{\text{Net sales}}$$

(c) Fixed Expenses ratio

$$= \frac{\text{Fixed ~~cost~~ expenses} \times 100}{\text{Net sales}}$$

$$\text{Variable expenses ratio} = \frac{\text{Variable expenses}}{\text{Net sales}} \times 100.$$

#### 4. Profit/Volume ratio (P/V ratio).

$$\text{P/V ratio} = \frac{\text{Contribution}}{\text{Net sales}} \times 100.$$

$$\text{Contribution} = \text{Sales} - \text{Variable cost}.$$

or

$$\text{Contribution} = \text{Fixed cost} + \text{Profit}$$

#### 5. Operating Ratio:-

$$= \frac{\text{Operating cost}}{\text{Net sales}} \times 100$$

$$= \frac{\text{Cost of good sold} + \text{other operating costs}}{\text{Net sales}} \times 100$$

where other operating expenses = Admin Administration overheads  
+ selling and distribution overheads

#### 6. Net operating profit ratio

$$= \frac{\text{Net operating profits or EBIT}}{\text{Net sales}} \times 100.$$

$$\text{EBIT} = \text{Gross profit} - \text{Other operating expenses}.$$

#### 7. Net profit ratio

$$\Rightarrow \frac{\text{Net profit}}{\text{Net sales}} \times 100$$

$$\Rightarrow \text{Net profit} = \text{Profits after tax}.$$

### Return on capital Employed :-

$$\Rightarrow \frac{\text{operating net profit before interest and Tax of EBIT}}{\text{Capital Employed}} \times 100.$$

Where

1. EBIT = Gross profits - Other operating expenses.
2. Capital Employed = Equity + Reserves & surplus + preference share capital + Long term debt - fictitious assets - Non trade assets.

or.

$$\text{Capital Employed} = \text{Net fixed assets} + \text{Net Working capital} + \text{Trade Investments.}$$

### Return on share holders funds ratio

$$= \frac{\text{Net profit after tax}}{\text{share holders funds}} \times 100.$$

Where

$$\text{Share holders funds} = \text{equity} + \text{preference shares} + \text{reserves \& surplus} - \text{fictitious assets and losses.}$$

### Return on Equity share holders funds ratio

$$= \frac{\text{Net profit after tax and preference dividend}}{\text{Equity share holders funds}} \times 100.$$

$$\Rightarrow \frac{\text{Equity share holders funds}}{\text{Equity share capital}}$$

$$= \text{Equity share capital}$$

(+) Reserves & surplus (except revaluation reserve)

- Fictitious Assets & Losses.

### Return on operating assets :-

$$= \frac{\text{Net operating profits after tax}}{\text{operating assets}} \times 100.$$

$$\text{NOPAT} = \text{EBIT} (1 - \text{Income tax rate})$$

$$\text{Operating Assets} = \text{Total assets} - \text{Non trade assets (excluding Fictitious assets)}$$

11. Return on Total Assets:-

$$= \frac{\text{Net profit after tax}}{\text{Total Assets (excluding fictitious assets)}} \times 100$$

Total Assets (excluding fictitious assets)

Activity or performance or Turnover ratios.

1. Fixed assets turnover ratio:-

$$\Rightarrow \frac{\text{Net sales}}{\text{Net fixed assets}}$$

Net fixed assets

(i) Net fixed assets = Gross fixed assets - Accumulated depreciation

2. Total assets turnover ratio

$$\Rightarrow \frac{\text{Net sales}}{\text{Total assets}}$$

Total assets.

3. Current assets turnover ratio:-

$$\Rightarrow \frac{\text{Net sales}}{\text{current assets}}$$

current assets.

4. Capital Turnover ratio:-

$$\Rightarrow \frac{\text{Net sales}}{\text{Capital Employed}}$$

Capital Employed

5. Net working capital Turnover ratio

$$\Rightarrow \frac{\text{Net sales}}{\text{Net working capital}}$$

Net working capital

Net working capital = current assets - current liabilities

6. Debtors turnover ratio or receivables turnover ratio

$$= \frac{\text{Net credit sales}}{\text{Accounts receivable (Debtors + Bills receivable)}}$$

Where Net credit sales = Total sales - cash sales.

7. Stock or Inventory turnover ratio:

$$= \frac{\text{Cost of goods sold}}{\text{Finished goods inventory}}$$

Finished goods inventory

8. Raw materials turnover ratio.

$$= \frac{\text{Raw materials consumed}}{\text{Inventory of raw materials}}$$

Inventory of raw materials.

Solvency ratios → short term solvency → Liquidity ratio.

1. Current ratio =  $\frac{\text{Current assets}}{\text{Current Liabilities}}$ .

Ideal → 2:1

2. Acid test / Quick / Liquid ratio:

$$= \frac{\text{Liquid assets}}{\text{Current Liabilities}}$$

Current Liabilities

Where Liquid assets = Current assets - stock - prepaid exp.

Ideal ⇒ 1:1

$$\text{Quick ratio} = \frac{\text{Quick assets}}{\text{Quick Liabilities}}$$

Quick Liabilities

Quick Liabilities = Current Liabilities - Bank over draft - cash credit.

3. Absolute Liquidity / cash ratio / Super quick ratio  

$$= \frac{\text{Cash Reservoir}}{\text{Current Liabilities}}$$
 Cash reservoir = cash in hand and at Bank + short term marketable securities.  
 Ideal: - 1:2

4. Defensive interval / cash interval ratio.  

$$= \frac{\text{Cash reservoir} + \text{receivables}}{\text{Projected daily cash requirement}}$$

Coverage ratios

\* Debt service coverage ratio.  

$$\frac{\text{EAT} + \text{Depreciation} + \text{Other non cash expenditure}}{\text{Interest on long term Liabilities} + \text{Installment of principle Loan repayment}}$$

\* Turnover ratios  
 creditors turnover ratio =  $\frac{\text{Net credit purchases}}{\text{Accounts payable (creditors + Bills payable)}}$   
 Net credit purchases = Total purchases - cash purchases.

Average collection period =  $\frac{360}{12/52}$   
 Debtors turnover ratio.  

$$\Rightarrow \text{or } \frac{360/12/52 \times \text{Average debtors + Bills receivable}}{\text{Net credit sales}}$$

\* Return on Assets =  $\frac{\text{PAT}}{\text{Total assets}} \times 100$ .



$$\text{Net profit Margin} = \frac{\text{PAT} \times 100}{\text{Sales}}$$

$$\text{Return on equity} = \frac{\text{PAT} \times 100}{\text{Equity}}$$